

Assessing Post-Harvest Labor Shortages, Wages, and Welfare

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Introduction

- Thesis

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 - 5.4% fruit demand increase shock, -7% unskilled labor shock
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- Result
 - Firms are better off with low fixed wage
 - Prunus more severely affected by shocks

- Pre-harvest labor shortages (Richard and Patterson, 1998)

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- Post-harvest labor force
 - Sorting
 - Packing
 - Moving
 - Distributing
 - Marketing

- Address importance of the post-harvest process in horticultural industry by analyzing the impact of post-harvest labor shortage on U.S. pome and prunus production

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- Provide how much a wage increase is needed to meet the equilibrium wage in the post-harvest labor market

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 - Insert the calculated wages into each commodity market
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Employment & Wage Data

- U.S. National data
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- Partition into pre- and post-harvest occupations
- Further refine the employment and wage data by occupation

Occupational Labor Data

- Partition post-harvest occupations by skill
- Source: Onetonline.org

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- Five categories based on skilled needed
 - Level 1-2: unskilled
 - Level 3-5: skilled

Commodity Data

- Pome and prunus industries
- Price and output data for apples and peaches (USDA)
- Total fresh fruit production delivered to consumers, less than the harvest quantity

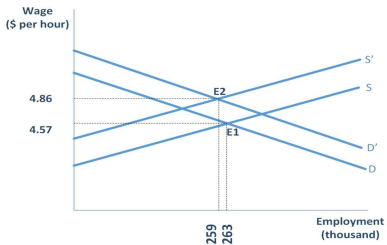
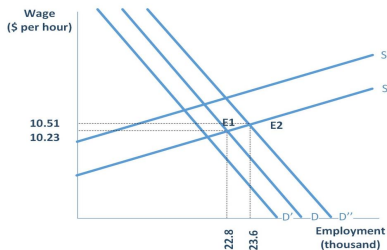
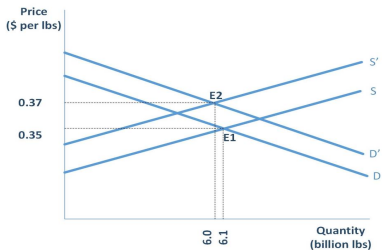
Parameters

Parameter	Description	Value
η_{pome}	Price elasticity of the industry demand for pome	-0.83^a
η_{prunus}	Price elasticity of the industry demand for prunus	-3.54^b
$\eta_{pome,prunus}$	Cross Price elasticity of the demand for pome to prunus	0.05^c
$\eta_{prunus,pome}$	Cross Price elasticity of the demand for prunus to pome	0.46^c
e_s	Supply elasticity for skilled labor input	0.73^d
e_u	Supply elasticity for unskilled labor input	3.37^e
σ	Elasticity of substitution between skilled labor input and unskilled labor input	1.10^f

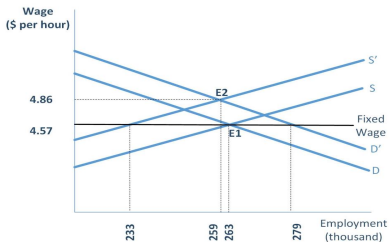
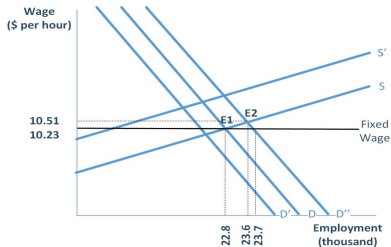
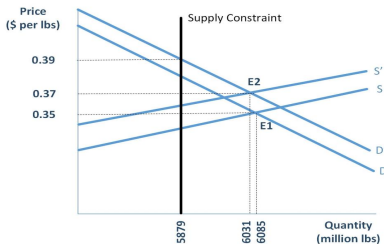
Sources: ^aLin et al (2009), ^b Gunter et al (1992), ^c Price (1979),
^d Duffield(1990), ^e Perloff (1991), ^f Card and Lemieux (2001)

- Gallardo et al (2014)
 - Shock the demand curve for the final output by 5.4% for both the pome and prunus industry
 - Population growth
 - Increase demand and price
 - Shock the supply of unskilled labor in 7%
 - Projected immigration law
 - Decrease supply of unskilled labor and increase wage

Commodity Market Graph: Pome Market



Commodity Market Graph: Pome Market with Fixed Wage



Commodity Market Table

	Pome			Prunus		
Surplus	Before Shock	After shock	After shock (fixed wage)	Before Shock	After Shock	After Shock (fixed wage)
<i>Commodity Market (million \$)</i>						
Consumers	1369.1	1344.9	1278.7	80.9	77.1	61.9
Firms	593.3	582.0	646.7	29.9	28.2	42.5
Total	1962.4	1926.9	1925.4	110.8	105.3	104.4
<i>Skilled Labor Market (thousand\$ per hour)</i>						
Skilled	88.3	94.8	88.3	133.7	140.2	133.7
Firms	831.6	892.7	898.1	831.6	870.8	876.7
Total	919.9	987.5	986.4	965.3	1011.0	1010.4
<i>Unskilled Labor Market (thousand\$ per hour)</i>						
Unskilled	384.2	372.6	301.4	104.2	86.3	44.5
Firms	505.5	490.2	552.8	132.8	138.3	162.4
Total	889.7	862.8	854.2	237.0	224.6	206.9
<i>Total Firms (million \$)</i>						
Total Firms	594.6	583.4	648.2	30.9	29.2	43.5

Conclusion

- Fixed wages create
 - Higher prices and less consumption by consumers
 - Deadweight loss
 - Firms increase surplus and are better off

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